

Q10 | KDH

A Q10 CAPITAL LLC
PARTNER

Commercial Real Estate Capital

What We Do

Q10 KDH is a market leader in commercial real estate debt and equity placement thanks to a combination of strong capital sources, in-depth market knowledge, and a firm understanding of our clients' needs. We have provided client-focused service locally and nationally since 1945.



Houston Office

2000 West Loop South, Suite 1800
Houston, TX 77027

San Antonio Office

7373 Broadway, Suite 204
San Antonio, TX 78209

www.q10kdhco.com



KDH

KINGHORN, DRIVER, HOUGH
A Q10 CAPITAL LLC PARTNER

About Us

Q10 | Capital

Q10 Capital, LLC is a pioneer in the commercial real estate industry. Established in 2004, it is the first national firm to be owned by leading independent mortgage bankers across America.

Over the past 5 years, Q10 Capital has originated greater than \$20 billion worth of commercial real estate capital for all property types throughout the United States.

Instead of centralizing authority in the corporate headquarters, we keep strategic decision making at the local offices who, day-in and day-out, live and breathe the subtle nuances of the real estate communities they serve.



Q10 | KDH

Q10 KDH is a national partner of Q10 Capital LLC. Founded in 1945, KDH is the oldest, independently owned, commercial real estate capital company in the state of Texas. KDH's ownership position in Q10 Capital has created a national presence for the firm.

Our team of professionals are experts at structuring a variety of commercial real estate financing solutions including permanent and construction mortgages, min-perm loans, credit-tenant loans, joint ventures, bridge and equity.

The company is built around the belief that local expertise is the foundation of superior solutions for the commercial real estate financing goals of national, regional and local property owners and developers.

Since becoming a member of Q10 Capital LLC, KDH has been responsible for debt and equity transactions totaling more than \$5.2 billion dollars.

“
Our producers bring expertise, experience and credibility to all of the company's relationships. Integrity is our driving value.
”

Services

Debt Placement

Q10 Capital's core business is the origination of commercial real estate loans. We provide innovative financing structures to meet the needs for all types of income producing properties.

Equity Placement

Depending on transaction specifics (location, property type, size, and hold period) our equity sources range from institutional investors to high net worth individuals. In some instances the total capital stack may be provided.

Loan Servicing

Q10 Capital currently services over \$10.6 billion of loans nationally across all property types for a variety of national lenders. Of that \$10.6 billion, the Q10 KDH servicing team manages approximately 485 loans valued at nearly \$1.5 billion dollars for 26 lenders across the nation.

Principals

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Our Network

Capital Sources

We have developed numerous lender and investor relationships over decades, and we continually search for capital sources that will be the next market leaders in commercial real estate finance. Our capital relationships include:

- 27 correspondent life insurance companies
- Non-correspondent institutional partners such as pension funds, life insurance companies, and casualty lenders
- Wall Street conduits / CMBS
- 40+ debt funds / bridge lenders
- Local, regional, and national banks
- Agency lenders Fannie Mae, Freddie Mac, and FHA
- Mezzanine lenders
- Various equity participants including high net worth individuals, family offices, and institutions



Houston

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San Antonio

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Q10 Capital affiliate offices are located in:

California • Colorado • Kansas • Michigan • Missouri • Nevada • New Mexico • Oregon
Tennessee • Texas • Utah • Washington

Our success is attributed to the experience of our finance professionals, coupled with one of the most diversified life-company and conduit-correspondent lender bases in the nation.

Specializing in
DEBT & EQUITY PLACEMENT
and
LOAN SERVICING

on commercial real estate since

1945